

Spanish coffee artisan seeks distribution and commercial alliances for certified organic coffee from the Mediterranean

Summary

Profile type	Company's country	POD reference
Business Offer	Spain	BOES20240822015
Profile status	Type of partnership	Targeted countries
PUBLISHED	Outsourcing agreement Supplier agreement Commercial agreement	• World
Contact Person	Term of validity	Last update
<u>CEC CCIC EEN PORTUGAL</u>	22 Aug 2024 22 Aug 2025	22 Aug 2024

General Information

Short summary

A family-run coffee artisan from Mallorca, specializing in experimental organic coffee cultivation, seeks commercial partnerships to expand distribution and market their certified artisanal coffee. With a strong tradition in roasting and innovative sustainable cultivation adapted to the Mediterranean climate, the company aims to collaborate with gourmet product companies and explore new market opportunities.

Full description

Since 1967, this family-run business has been a cornerstone of traditional coffee roasting in Mallorca. In 2010, the company ventured into experimental organic coffee cultivation, developing a unique agroecological system suited to the Mediterranean climate. Their coffee is cultivated with sustainable practices and roasted using artisanal methods to ensure superior quality. The company seeks commercial partners to help expand its presence in new markets and collaborate with gourmet food companies interested in their certified coffee.

Advantages and innovations

- **Certified coffee:** coffee certified by the Government of the Balearic Islands, ensuring premium quality and sustainable practices. The coffee plantation is the second existent in Europe.
- **High quality:** commitment to artisanal roasting methods that guarantee top-quality coffee.
- **Sustainable practices:** dedication to sustainability and environmental conservation.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

- **Goal 15: Life on Land**
- **Goal 12: Responsible Consumption and Production**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

- Interest in expanding distribution to new markets and partnering with companies for the marketing of their certified coffee.
- Gourmet product companies interested in premium artisanal coffee.
 - Collaborations with companies specializing in premium food and beverage marketing.
 - Distribution partners for expanding into new international markets.

Type of partnership

Outsourcing agreement

Supplier agreement

Commercial agreement

Type and size of the partner

- **SME 11-49**

Dissemination

Technology keywords

- **08001005 - Food Technology**
- **07001004 - Crop Production**
- **08001004 - Food Processing**

Targeted countries

- **World**

Market keywords

- **07005006 - Other consumer services (including photo processing)**
- **07004008 - Other consumer products**
- **07006 - Other Consumer Related (not elsewhere classified)**

Sector groups involved