

# Romanian manufacturer of natural raw honey and honey mixes seeks glass containers suppliers under supplier agreements

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Romania</b>	<b>BRRO20240626003</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Supplier agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#"><b>CEC CCIC EEN PORTUGAL</b></a>	<b>26 Jun 2024</b> <b>26 Jun 2025</b>	<b>26 Jun 2024</b>

## General Information

### Short summary

A Romanian family company specialises in the production of raw honey and honey mixes which combine honey and different nuts and spices such as walnuts, almonds, caju, mint, vanilla, ginger, cinnamon etc. Products are packed in glass containers of different sizes. The company aims to increase its manufacturing capacity and is therefore interested in identifying new suppliers of glass containers. Cooperation will be based on supplier agreements.

### Full description

The Romanian company builds on a long family history in beekeeping and offers clients a varied assortment of raw honey and honey mixes. All company's products are manufactured on the firm premises, using only quality natural ingredients and raw honey obtained exclusively within the company. At present, the Romanian company's product portfolio includes the following:

- Raw honey: polyflora, acacia, rapeseed, sun-flower etc.
- Honey mixes:
  - > polyflora cream honey mixed nuts: walnuts, almonds, caju
  - > polyflora cream honey mixed with fruits: sea buckthorn, ginger, aronia
  - > polyflora cream honey mixed with spices: vanilla, cinnamon

All products are manufactured based on the company's own, original recipes. No other ingredients are used except raw honey, nuts, fruits and spices. Products are available in glass containers ranging between 50 and 1000 ml.

The Romanian company currently addresses the national market with a manufacturing/processing capacity of approximately 1.000 kg/month. The company's clients are generally young professionals seeking a healthy lifestyle for themselves and their families.

Aiming to increase its manufacturing capacity, the Romanian company seeks new international business partners able to supply glass containers ranging from 50 ml to 1.000 ml., under supplier agreements.

#### Advantages and innovations

The Romanian company is interested in long-term cooperation. The firm aims to increase its manufacturing capacity, which will enable it to place constant orders.

Cooperation with the Romanian company will allow potential partners to enter the Romanian market for healthy products which is currently registering a steady positive trend.

#### Technical specification or expertise sought

The company seeks suppliers of glass containers for the food industry in the following size range: 50 ml to 1.000 ml. Hexagonal jars in transparent glass are required. Jars should close with black screw caps, no button.

It is preferable potential partners will supply the Romanian company with their full product offering so that the Romanian company can select the best solutions based on its needs and requirements.

The Romanian company can place constant orders of approx. 500 jars/month.

#### Stage of development

**Already on the market**

#### IPR Status

**No IPR applied**

#### Sustainable Development goals

**• Goal 12: Responsible Consumption and Production**

## Partner Sought

#### Expected role of the partner

The Romanian company is interested in identifying international business partners for long-term cooperation. Potential partners are producers of glass containers for the food industry able to supply transparent, hexagonal glass jars with black screw caps. Potential partners should supply the Romanian company with complete product catalogues, including product technical details. Cooperation with interested partners will be based on supplier agreements.



Type of partnership

**Supplier agreement**

Type and size of the partner

- **Big company**
- **SME <=10**
- **SME 50 - 249**
- **SME 11-49**

## Dissemination

---

Technology keywords

Market keywords

- **07003002 - Health food**

Targeted countries

- **World**

Sector groups involved

