

Spanish company producing high quality canned seafood is looking for suppliers of fresh European Hake (*Merluccius merluccius*) Cheeks

Summary

Profile type

Business request

Company's country

Spain

POD reference

BRES20240418009

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• **World**

Contact Person

[CEC CCIC EEN PORTUGAL](#)

Term of validity

18 Apr 2024

18 Apr 2025

Last update

18 Apr 2024

General Information

Short summary

The Spanish company is focused on getting fresh high quality fish processing it into preserved fish. They are looking for this product abroad under commercial agreement.

Full description

The SME was established in 2015 by two northern Spain brothers. After a tough R&D process they started their production and sale in 2018.

Canned fish is a traditional industry deeply rooted in northern Spain. The company wants to enter in this sector by innovating in both, products and processes.

They have successfully applied modern cooking techniques, such as vacuum and low temperature cooking. And through this innovation they have managed to be the first company to elaborate high quality preserved canned fish from line caught European hake.

Their gourmet products include:

- European Hake Cheeks in Olive Oil.
- European Hake Loins with Olive Oil.
- European Hake in Green Sauce.
- European Hake Cheeks in Green Sauce.
- Cuttlefish in Its Own Ink.
- Albacore Belly in Olive Oil.
- Albacore Tarantello in Olive Oil.
- Albacore in Tomato Sauce.
- Albacore with Onion and Green Pepper.
- Pickled Albacore.
- Albacore chunks in Spicy Oil.
- Mackerel in Olive Oil.
- Pickled Mackerel.
- Sea Bass in Olive Oil.
- Sea Bass in Pesto Sauce.
- Sea Bass Belly.
- Bilbao-Style Sea Bass.

They are looking for suppliers of fresh European Hake (*Merluccius Merluccius*) cheeks to elaborate their products.

The company is looking for a long-term cooperation.

Advantages and innovations

The company offers fish that have never been put in a can before, traditional seafood stews that can only be enjoyed in their places of origin.

The company integrates low-temperature cooking and with this manages to preserve all the organoleptic properties of the fish, adjusting times and temperatures so that all its flavor and essence remain intact at the time of tasting.

Technical specification or expertise sought

This cheeks should be shipped fresh, and transportation and packing methods should guarantee freshness and keep the quality of the product.

The company is looking for removed cheeks from Hakes between 2 - 2.5 kgs weight.

Stage of development

Already on the market

IPR Status

IPR granted

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 12: Responsible Consumption and Production**

Partner Sought

Expected role of the partner

The SME is looking for a committed, reliable and experienced partner in producing and selling high quality fresh fish.

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Type of partnership

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

- **07003002 - Fish / Fisheries / Fishing Technology**

Market keywords

- **09004008 - Other manufacturing (not elsewhere classified)**

Targeted countries

- **World**

Sector groups involved