

# A French international trading and distribution company is looking for new agri-food suppliers in the frame of commercial agreements

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>France</b>	<b>BRFR20240126001</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#"><b>CEC CCIC EEN PORTUGAL</b></a>	<b>30 Jan 2024</b> <b>29 Jan 2025</b>	<b>30 Jan 2024</b>

## General Information

### Short summary

A French SME dealing with international trade and distribution of agrifood products is searching for new reliable suppliers through commercial agreements

### Full description

The French company operates on a day-to-day basis as an international trading and distribution company specialising in the worldwide trading and distribution of fresh and dry food products.

The main products the SME is searching for are fruits and vegetables : apples, citrus, stonefruits, potatoes, onions, carrots, cabbages, beetroots, red, green and yellow peppers...

But it can also be interested in all food related products as its objective is to give a quick and efficient reply to its customers who may formulate specific requests.

The company wishes to expand its suppliers portfolio in order to be able to satisfy all customers' requirements. It is therefore willing to identify new partners on a medium or long-term basis to ease all future cooperations.

Advantages and innovations

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Technical specification or expertise sought

All suppliers of agrifood products are welcome to make themselves known. They should be reliable in terms of delivery time and offer good quality products.

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Stage of development

**Already on the market**

Sustainable Development goals

- **Goal 2: Zero Hunger**
- **Goal 3: Good Health and Well-being**

IPR Status

**No IPR applied**

## Partner Sought

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Expected role of the partner

The French company is looking for new suppliers (regional or international) of :

- Fresh fruits and vegetables among which apples, citrus, stonefruits, potatoes, onions, carrots, cabbages, beetroots, red, green and yellow peppers...

- agro food products (Products to offers to GMS)

The following characteristics are expected : Competitive prices, good quality, export certifications

Type of partnership

**Commercial agreement**

Type and size of the partner

- **SME 50 - 249**
- **SME 11-49**
- **Big company**
- **SME <=10**

## Dissemination

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### Technology keywords

- **08001003 - Food Packaging / Handling**

### Targeted countries

- **World**

### Market keywords

- **007003006 - Other food and beverages**
- **007003005 - General food products**
- **07003002 - Health food**

### Sector groups involved

- **Agri-Food**