

**German recruitment agency is looking for European recruitment partners to collaborate under services agreements to recruit workforce for the German job market.**

**Business request-POD reference:** BRDE20220504007

### Short summary

This German recruitment agency recruits employees for its clients in Germany in various sectors (among others health care, engineering, food industry, production/manufacture, logistics). They are looking for reliable European partners in the recruitment sector, under services agreements, in order to provide a sufficient workforce for Germany.

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### Full description

With markets open and globalisation being the new standard, people are increasingly mobile with regards to changing the countries where they live and work. Similarly, military conflicts as well as poverty foster international people movements. With staff shortages in many first world countries on the other hand, international/cross-border recruiting is becoming more and more relevant to secure staffing needs all over Europe and the world.

The German personnel service provider is one of the leading recruitment agencies in the region, with offices throughout Germany. They specialise in the recruitment of German as well as foreign personnel for a variety of sectors, such as health care, engineering, food industry, production/manufacture, logistics, public administration and information technology.

As an added value, they offer close support to those applicants with a foreign background by their own welcome centre – ranging from the search for appropriate accommodation to official appointments with public offices, recognition of qualifications and the integration into the new workplace.

The recruitment agency has many years of experience in human resource management and recruitment as well as legal requirements and knowledge of regulations for foreigners to work in Germany.

The agency is interested in long-term collaborations with similar (recruitment) agencies across Europe under services agreements to fulfil their demand for skilled workers.

It is important that workers are able to relocate to Germany and work under the freedom of movement regulation of the EU.

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### Advantages and innovation

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#### Technical Specification or Expertise Sought

The business partner sought should be an experienced enterprise in the field of recruitment. Reliability is paramount for the German partner.

#### Stage of development

Already on the market

#### IPR status

No IPR applied

#### Sustainable Development Goals

Goal 8: Decent Work and Economic Growth

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## Partner sought

Expected role of the partner

This German recruitment agency is looking for reliable European partners working in the same field of activity, i.e. the recruitment sector. The potential partners must be able to search and find candidates who are willing to work in Germany.

Collaboration in the framework of a service agreement is offered.

Type of Partnership

Outsourcing agreement

Commercial agreement

Type and size of the partner

SME 11-49

SME 50 - 249

SME <=10

Other

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## Dissemination

Market keywords - (up to 5)

09003005 - Consulting services

09003007 - Other services (not elsewhere classified)

Technology keywords - (up to 5)

Targeted countries

All countries

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## Media