

A Romanian company with almost 30 years of experience in the food industry, seeks suppliers of large quantities of pasta, sunflower oil and rice

Business request-POD reference: BRRO20220421004

Short summary

A Romanian company, with almost 30 years of experience in the food industry, specialized in trade with food products, seeks partners that can supply them with pasta, sunflower oil and rice. The company needs large quantities of these products, under a supplier agreement. The company would like to cooperate with companies based in the European Union.

Full description

The Romanian company, with headquarters in the South-Eastern area of the country, has an extensive experience of almost 30 years operating in the food industry.

Their product portfolio covers a comprehensive suite of food products and since they have encountered several demands from their clients, they need the following products, in large quantities:

- Pasta – 1000-5000 tons (in bulk or packed)
- Rice – 1000-5000 tons (in bulk or packed)
- Sunflower oil (bottled) – 1-2 million bottles

The company is certified according to ISO 22000 and ISO 9001 for the production, storage and trade of bakery and pastry products and for the storage, handling, trade and transport of foodstuffs. The company is well-known on the market, acting as a trusted food trader, with numerous clients in the industry.

The company is interested in enhancing its customer base and accessing new markets with its products, therefore is in a continuous need of new suppliers. With this end in mind, it is offering cooperation under supplier agreement. In this case, the partner will be responsible for supplying the needed products, according to the quantities that are subject to negotiation between the Romanian company and the supplier(s). The partner will then provide such products and arrange everything that is needed to move the goods between the involved parties, with support from the Romanian company. The company is interested in long-time cooperation with their future business partners.

Advantages and innovation

Technical Specification or Expertise Sought

The Romanian company is an important player in the food industry, with almost 30 years of experience when it comes to food and FMCG (fast moving consumer goods) trade.

The company has successfully introduced quality control mechanisms (as confirmed by its ISO certificates) for the bakery & pastry products and for foodstuffs. The company now seeks partners that can supply them with pasta, sunflower oil and rice.

Moreover, the company adds to the extensive portfolio of products a customer-driven approach to business and a long-term business commitment to the food industry, regardless of the size of their clients and partners.

Stage of development

IPR status

No IPR applied

Sustainable Development Goals

Goal 3: Good Health and Well-being

Partner sought

Expected role of the partner

For the type of agreement that they seek, the company seeks partners from the food industry (manufacturers, producers or suppliers) that can supply them with bulk or packed pasta and rice, as well as bottled sunflower oil. The company would like to cooperate with partners within the European Union. The quantities will be negotiated between the two parties, but the Romanian company is requesting large quantities of the goods.

Type of Partnership

Supplier agreement

Type and size of the partner

Big company

SME 11-49

SME 50 - 249

SME <=10

Dissemination

Market keywords - (up to 5)

07003002 - Health food

Technology keywords - (up to 5)

08001004 - Food Processing

Targeted countries

All countries

Media