

French agricultural machinery brand with a european patent is looking for a long term manufacturing and/or subcontracting agreement.

Business request-POD reference: BRFR20220412028

Short summary

French brand specialized in a fast growing agricultural market in France and internationally is looking for a manufacturer to subcontractor all the steps of the manufacturing of the chassis and specific parts composing the machines. The final assembly will be done in France..

Full description

Following the purchase of the European patent the French Company is are looking for a trustworthy partnership with reactive company able to manufacture all the stages of production, and deliver quality products with an irreproachable finish and within the requested deadlines. The volumes can quickly increase. The assembly will be done in France. Here is the work the French Company is subcontracting to the potential partner :

- cutting of steel up to 30mm
- turning,
- drilling,
- milling,
- grinding,
- bending,
- welding,
- powder painting

Advantages and innovation

Technical Specification or Expertise Sought

Here are some technical details of needs: steel frame 120x120 from 3m wide to 12m in hydraulic folding in several parts, three points hitch, different specific parts that will compose the working elements will have to be manufactured to be assembled between them. All the execution plans are ready to start the manufacturing.

Stage of development

Already on the market

IPR status

No IPR applied

Sustainable Development Goals

Goal 9: Industry, Innovation and Infrastructure

Partner sought

Expected role of the partner

The partner must have experience in agricultural machinery. The partner must manufacture and supply complete chassis ready to be assembled as well as very precisely machined parts to guarantee well finished assemblies.

The French Company wants to establish a long term relationship of trust with the searched partner, the quality and precision of the products delivered will be key points for the success of the partnership. The partner must have

experience in the manufacture of agricultural machinery in order to obtain a high quality finish. The partner will be able to bring its expertise if technical improvements are deemed interesting.

Type of Partnership

Outsourcing agreement

Type and size of the partner

SME 11-49

SME <=10

SME 50 - 249

Big company

Dissemination

Market keywords - (up to 5)

08003001 - Machine tools, other metal working equipment (excl. numeric control)

08003007 - Other industrial equipment and machinery

Technology keywords - (up to 5)

02002010 - Machining (turning, drilling, moulding, planing, cutting)

02002011 - Machining, fine (grinding, lapping)

02002015 - Surface treatment (painting, galvano, polishing, CVD, ..)

Targeted countries

All countries

Media