

Partnering Opportunity

Profile status : Published

Business Request

A German family-owned confectionery is looking for suppliers of raw materials under a supplier agreement

Summary

A German confectionery company, offering products with a sustainable and promising market, is looking for suppliers of raw material under a supplier agreement.

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Details

Description

A German family-owned confectionery company, specialised in producing organic and vegan chocolates and sweets, is looking for suppliers of different raw materials under a supplier agreement.

Already existing in the hands of the fifth generation, the confectionery company is proud of its long and successful history, beginning from bakery to today's modern and future-oriented business.

Besides the traditional specialities, the product range comprises organic and vegan chocolates and bars. Organic and vegan products are the company's new and promising pillar. Globally speaking, an increase of this segment's

share can be expected. All products are manufactured with pure and unspoilt ingredients. There are no additives.

The company is now looking for suppliers of

- 1) raw materials needed for producing chocolates, bars, and sweets, and
- 2) packaging material.

The material for producing chocolates, bars, and sweets must fulfil different criteria, like being organic, environment-friendly and sustainably produced and harvested. Respective certificates are expected. The material request ranges from cocoa, cocoa pulver, cocoa butter, and coffee beans to fruits (e.g. strawberries), herbs, and hemp.

The packaging material must be environmet-friendly, sustainable, and biodegradable. At the moment, the products are packed in biodegradable and compostable material made of cellulose fibre and cardboard. Respective certificates are expected.

Advantages and innovations

Being already active in the German and international markets, the company wants to widen its activity.

As customers' awareness for environment and sustainability is increasing, the company wants to meet the needs. These needs can be met in using organic, environment-friendly, and sustainable raw materials, both for manufacturing and for packaging. Co-operating with the confectionery company therefore means an encouraging chance for interested suppliers.

Technical Specification or Expertise Sought

The company is now looking for suppliers of

- 1) raw materials needed for producing chocolates, bars, and sweets, and
- 2) packaging material.

Stage of development

Already on the market

Keywords

Market

07004008	Other consumer products
09004001	Business products and supplies
09004006	Packing products and systems
09004008	Other manufacturing (not elsewhere classified)

Open for EOI: **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1899

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

Germany

Experience

The company is certified by IFS International Food Science.

Partner Sought

Type and Role of Partner Sought

The company is looking for suppliers of raw materials. Firstly, the company needs material for manufacturing its products. Secondly, the company welcomes suppliers of packaging material that will meet the company's packaging policy: it needs to be environment-friendly and bio-degradable.

Type of Partnership Considered

Supplier agreement

Attachments



Example of chocolate with fruits



Example of chocolate with nuts



Examples of chocolate with different nuts



Example of pure chocolate