

Partnering Opportunity

Profile status : Published

Business Request

German entrepreneur is looking for shoemakers on basis of a manufacturing agreement

Summary

A German young entrepreneur is looking for professional shoemakers who stitch shoes in a traditional, handmade way. For the co-operation a manufacturing agreement is considered.

Expiration Date	04 September 2022
Reference	BRDE20210830001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a82b5d12-5a83-489b-bf9f-2535b77cfbc8

Details

Description

A German young entrepreneur is searching for shoemakers who are able to stitch (sew) shoes by hand. The searched-for partner should be skilled in producing classical models of leather shoes (calf and/or suede). The searched-for shoemaker should also be able to produce these shoes with leather and/or rubber soles.

Shoes, stitched by hand, has been a business branch of the young entrepreneur's grandfather and father. He now wants to establish his own business. Hand-stitched shoes are an exclusive custom-fit product. The young entrepreneur reckons the market for such products to be present and a certain turn of sales to be reached.

At the moment, a number of shoes cannot be determined. It will depend on customers' orders, the potential shoemaker's abilities and skills, as well as on marketing the ideas of hand-stitched shoes.

Basically, the young entrepreneur is open for co-operating with shoemakers in European countries. As his

grandfather and father had good experience with shoemakers in Portugal and the United Kingdom, the young entrepreneurs is interested in co-operating with shoemakers from these countries. Due to the proximity to Poland, the young entrepreneur would be interested in getting into contact with shoemakers there, as well.

Regarding the co-operation a manufacturing agreement is taken into account.

Technical Specification or Expertise Sought

The searched-for co-operation partner should be able to stitch shoes according to guidelines which the entrepreneur will provide during a first contact.

The complete shoe processing must be done by hand.

Stage of development

Concept stage

Keywords

Market

07004001	Clothing, shoes and accessories (including jewellery)
09004003	Textiles (synthetic and natural)
09004008	Other manufacturing (not elsewhere classified)

Open for EOI: **Yes**

Client

Type and Size of Organisation Behind the Profile

Other

Year Established

2021

Turnover

<1M

Already Engaged in Trans-National Cooperation

No

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

The entrepreneur is looking for co-operation partners who are skilled in producing hand-made shoes according to requirements. The shoes should be made of calf leather and/or suede with a leather and/or rubber sole.

One-man companies or micro-companies are preferred.

Type of Partnership Considered

Manufacturing agreement

Attachments



This is a sample of shoes.



This is a sample of shoes.



This is a sample of shoes.