

# Partnering Opportunity

Profile status : Published

## Business Request

### Italian manufacturer of wooden semifinished products seeks plywood suppliers under supplier agreement

#### Summary

*Italian company, located in Sicily, is looking for suppliers of plywood of any kind of wood, in the quality BB \ CC, with the following dimensions: mm 3x228x1220 \ mm 9x2280x1220 \ mm 16.5x2440x1220, under supplier agreement.*

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#### Details

##### Description

The company, based in Valledolmo, Sicily, Italy was founded in 2006. It specializes in the production of a wide assortment of semi-finished products in wood, plywood, bosses, blockboards, wooden architraves and frames, veneered and laminated panels. The company is a leader in the wood sector all over Italy. Their premises cover an area of 4000 square meters, and have large outdoor spaces. Company's machinery is state-of-the-art. The company currently buys the wood from national brokers, but now they wish to start a direct purchase from plywood suppliers.

The company sells in the national market, to private companies and public bodies from all sectors. In order to best answer clients' requirements and offer high quality products, the company seeks to identify new international suppliers able to offer different wood products required in the manufacturing of their products. The company is particularly interested in buying plywood and looks for new supplier for new agreements.

### Advantages and innovations

The company is a trustworthy business partner. A cooperation with this Italian company will provide interested partners the opportunity of accessing a new market and increase sales.

### Technical Specification or Expertise Sought

The company seeks international suppliers able to offer high quality products in the following categories: plywood of any kind of wood, in the quality BB \ CC, with the following dimensions: mm 3x228x1220 \ mm 9x2280x1220 \ mm 16.5x2440x1220.

### Stage of development

Already on the market

### Profile Origin

Other

### Keywords

#### Market

07004008 Other consumer products

#### NACE

C.16.1.0	Sawmilling and planing of wood
C.16.2.1	Manufacture of veneer sheets and wood-based panels
C.16.2.3	Manufacture of other builders' carpentry and joinery
C.16.2.9	Manufacture of other products of wood; manufacture of articles of cork, straw

Open for EOI: **Yes**

### Client

#### Type and Size of Organisation Behind the Profile

Industry SME 11-49

#### Year Established

2006

**Turnover**

1 - 10M

**Already Engaged in Trans-National Cooperation**

No

**Languages Spoken**

English  
Italian

**Client Country**

Italy

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**Partner Sought**

**Type and Role of Partner Sought**

The company seeks international suppliers able to offer high quality products in the following categories:

plywood of any kind of wood, in the quality BB \ CC, with the following dimensions: mm 3x228x1220 \ mm 9x2280x1220 \ mm 16.5x2440x1220.

They would buy containers of these products.

Cooperation with the partners identified will be based on supplier agreements.

Interested partners should supply the Italian company with a detailed list of the wood available, certifications held, and technical specifications.

**Type and Size of Partner Sought**

SME 11-50,SME <10,SME 51-250

**Type of Partnership Considered**

Supplier agreement

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**Attachments**