

# Partnering Opportunity

Profile status : Published

## Business Request

### **An Austrian SME is looking for deep frozen high quality organic broccoli and/or cauliflower (supplier agreement)**

#### Summary

*An Austrian SME producing and trading with organic vegetables (fresh and deep frozen) is looking for high quality deep frozen organic cauliflower and/or broccoli (100 tons each per year) offering a longterm supplier agreement.*

**Expiration Date** 12 September 2021

**Reference** BRAT20200910001

**Public Link** <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/77cb0d1c-6a85-4639-aea3-c3d0fdeef48f>

#### Details

##### Description

A highly successful Austrian SME operating in the food market sector in Austria produces its own organic high quality vegetables for the Austrian market. It also cooperates with organic farmers in the region in order to supply the European and overseas markets.

The family-run business (2nd generation) produces - in accordance with the latest ecological aspects - large amounts of high-quality vegetables in one of Austria's most fertile plains.

Not only does the Austrian SME sell their own products but also high quality vegetable from long-term co-operation partners.

Due to the acquisition of modern harvesting, processing and packaging machines they are now able to process the vegetables directly from the fields straight to the packaging according to their customers' needs. However, they

have additional capacities and therefore are looking for suppliers of deep frozen organic cauliflower and broccoli - 100 tons per year each.

A new production hall includes a logistics center where the vegetables are undergo a constant quality control including an uninterrupted cold chain for the deep frozen products.

In 2013 the existing cooling storage was extended to a second fully automatic level. The refrigerated warehouse is equipped with the latest IT and storage technology.

The company supplies its current trading partners via its own modern double-deck frozen trucks and is now looking into selling overseas as well.

With regards to their product line the Austrian SME is looking for producers and/or suppliers of high quality organic broccoli and cauliflower in a deepfrozen state with regards to a longterm supplier agreement.

### Technical Specification or Expertise Sought

No technical specification or expertise sought in particular.

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### Keywords

#### Market

07003002

Health food

#### NACE

A.01.5.0

Mixed farming

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**Open for EOI:**     **Yes**

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### Dissemination

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#### Relevant sector groups

Agrofood

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### Client

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#### Type and Size of Organisation Behind the Profile

Industry SME 11-49

#### Year Established

1976

**Turnover**

1 - 10M

**Already Engaged in Trans-National Cooperation**

Yes

**Languages Spoken**

English  
Hungarian  
German  
French  
Polish  
Italian

**Client Country**

Austria

**Experience**

The Austrian SME produces its own vegetables and partners up with farmers from the region. The team is very experienced and requests reliable business partners applying the same standards in producing and trading high quality organic vegetables for a longterm supplier agreement.

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**Partner Sought**

**Type and Role of Partner Sought**

The future business should be an expert in producing and exporting vegetables. The Austrian SME is either looking for producers of high quality organic broccoli and/or cauliflower or for experienced trading partners ensuring high quality organic vegetables with regards to a long term supplier agreement.

**Type of Partnership Considered**

Supplier agreement

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**Attachments**

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