

# Partnering Opportunity

Profile status : Published

## Business Request

**Dutch company specialized in organic and vegan products is looking for a business partner who can produce vegan desserts in the frame of a manufacturing agreement**

### Summary

*The Dutch SME wants to start with a line of vegan deserts to introduce in large retailers in the Netherlands, like Albert Heijn, Jumbo and Superunie. The company is looking for a European partner that can produce the vegan products and is offering a manufacturing agreement.*

Expiration Date	01 September 2021
Reference	BRNL20200827001
Public Link	<a href="https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/45c45f58-2eb0-4038-b737-d35f73eb2cd1">https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/45c45f58-2eb0-4038-b737-d35f73eb2cd1</a>

### Details

#### Description

The company, based in the Netherlands, is selling branded products and private labels organic and vegan to all retail channels in the Netherlands, to supermarkets, out of home, and others. They have experience from both retail and manufacturing, within sourcing, sales and marketing. For a new product line - vegan deserts - the company is looking for partners in Europe that can act as manufacturing partner. The partner they are looking for, should be able to produce 150.000 - 250.000 deserts per taste as a start, with a line of 3 different tastes. The Dutch company will take care of the lay-out and artwork of the packaging, and the producer preferably will do

the packing. The receipt will be created in consultation with the selected partner.  
A manufacturing agreement is offered.

### Technical Specification or Expertise Sought

looking for producers with food safety - British Retail Consortium Global Standards (BRC) or International Food Standard (IFS)

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### Keywords

#### Market

07003002

Health food

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**Open for EOI:**     **Yes**

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### Dissemination

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#### Relevant sector groups

Agrofood

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### Client

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#### Type and Size of Organisation Behind the Profile

Industry SME <= 10

#### Year Established

2019

#### Turnover

<1M

#### Already Engaged in Trans-National Cooperation

Yes

#### Languages Spoken

English

Dutch

**Client Country**

Netherlands

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**Partner Sought**

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**Type and Role of Partner Sought**

The company is looking for a producer that can produce the vegan deserts for the company's brand. Preferred partner is a reliable producers of organic and vegan products to cooperate within a manufacturing agreement (under the company's brand) according to the requirements described in the "Technical Specification field"

**Type and Size of Partner Sought**

SME 11-50,SME <10

**Type of Partnership Considered**

Manufacturing agreement

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**Attachments**

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