

Partnering Opportunity

Profile Status: Published

Business Request

A UK supplier of products for the construction industry seeks a supplier of untreated, FSC certified wooden products

Summary

A British company that supplies a range of products to the construction sector is seeking to source wooden profile boards and wooden marking out stakes, manufactured from FSC certified untreated softwood, for a manufacturing agreement.

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Details

Description

Incorporated in 2004, the company based in Yorkshire (UK) has a robust market supplying construction consumables, lightweight shelving systems and trailer spares through well established builders' merchants throughout the United Kingdom.

The company currently sources softwood, FSC (Forest Stewardship Council) wooden profile boards and marking out stakes used on construction sites from an intermediary. Now, due to a strong growth in orders, the company seeks to source the products directly from a manufacturer.

The wooden profile boards are square cut, required in two sizes:

- 75mm x 14mm x 900mm in length
- 75mm x 14mm x 1200mm in length

These would be delivered loose, 900 to a standard 1200mm x 1000mm wooden pallet. The current annual requirement is 80,000 per year across the two sizes.

The wooden marking out stakes are terminated with a four way point and are required in six sizes:

40mm x 40mm x 300mm
40mm x 40mm x 500mm
40mm x 40mm x 600mm
40mm x 40mm x 900mm
40mm x 40mm x 1200mm
40mm x 40mm x 1500mm

The stakes should be banded in bundles of 25 and packed onto a standard 1200mm x 1000mm pallet. The current requirement is for 450,000 per year over the six lengths.

The company would order a full truck load of mixed product at a time and would ideally want to operate on a one month lead time. However, there is some flexibility on this to reflect preferential pricing.

Consideration would be given to offering the manufacturer a 12 month, call off order if the manufacturer would be prepared to carry a buffer stock for speedier deliveries.

The company is offering a manufacturing agreement to a partner who either produces the items from raw material or as a re-working of off-cuts from another wooden product manufacturing process.

Technical Specification or Expertise Sought

A manufacturer or supplier who can supply FSC certified softwood products for a manufacturing agreement.

Stage of Development

Already on the market

IPR Status

Trade Marks

Keywords

Market

09007003

Distribution of building products and systems

Open for EOI : **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2004

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

ISO 9001

Languages Spoken

English

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

A manufacturer of wooden products who can supply the items in untreated, FSC certified softwood who can arrange delivery to the company's UK premises with any appropriate documentation and in the quantities requested.

Type and Size of Partner Sought

SME 11-50,SME <10,SME 51-250

Type of Partnership Considered

Manufacturing agreement

Attachments



Profile Board



Marking out stake