

Partnering Opportunity

Profile Status: Published

Business Request

An Armenian online shop of car spare parts for tuning, is offering distribution services

Summary

The Armenian company is involved in online sale of car spare parts for tuning. The company wants to expand the product variety offered by its online shop and is looking for new partners under a distribution services agreement.

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Details

Description

This Armenian company has been established in 2018. The company is specialized in online sale of car tuning spare parts and accessories. The company is the distributor of famous European, American and Asian brands (Germany, USA, Russia, Japan, tec.). Currently the company represents tuning spare parts and accessories as for car widening, air suspension, static suspension, wheels, etc via the online shop.

The orders are being delivered starting from 1to 14 days depending on the country and distance.

The company is working only with reliable producers of car tuning spare parts, that are already famous in the international market and are offering the latest models for car tuning.

The company continuously enlarges the variety of the offered products in its online shop and is looking for new partners (producers of car tuning spare parts and accessories) to cooperate under distribution services agreement.

Advantages and Innovations

The company has signed agreements and already cooperates with famous European, American and Asian companies, that are specialised in production of car tuning spare parts and accessories.

The company is well known with modern standards and demands of the market and represents the products, that are matching with these standards.

Technical Specification or Expertise Sought

The potential partner should have long years of experience in the production of car spare parts for tuning. The company must be already famous in the international market and the product should be in line with modern standards and demands of the market. The potential partner should preferably have experience in participating at specialized international exhibitions and/or trade fairs.

Stage of Development

Already on the market

Keywords

Market

07004007 Mobile homes

NACE

G.45.3.1 Wholesale trade of motor vehicle parts and accessories

Open for EOI : **Yes**

Dissemination

Relevant Sector Groups

Mobility

Client

Type and Size of Organisation Behind the Profile

Ref: BRAM20190802001

Industry SME <= 10

Year Established

2018

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Russian

Client Country

Armenia

Partner Sought

Type and Role of Partner Sought

The companies, specialised in production of car tuning spare parts and accessories, that have long time experience in the field and are already engaged in trans-national cooperation by the famous brand(s) are sought. The product should be in line with modern standards and demands of the market. The potential partner should preferably have experience in participating at specialized international exhibitions and/or trade fairs and offer the best quality and know-how products. The company would like to cooperate under the distribution services agreement.

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250,>500

Type of Partnership Considered

Distribution services agreement

Attachments



Car tuning parts



Tuned car



Tuned car



Tuned car