

Partnering Opportunity

Profile Status: Published

Business Request

Young Dutch label of high-quality leather handbags is looking for production partner

Summary

The Dutch SME designs and produces small leather goods like phone cases, tablet covers and tablet sleeves. To expand their product line and meet the increase in demand of their current products the company is looking for producers of leather bags. They are looking for manufacturers based in Bulgaria, Italy, Portugal, Spain and counties situated in the west-central part of the Balkan Peninsula collaborating within the frame of a manufacturing agreement.

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Reference	BRNL20190215001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/cff786fd-9396-4d26-8aa6-72336925c0af

Details

Description

The company based in the Netherlands was founded in 2009 and developed a wide range of small leather goods, which are currently sold worldwide. A new product line of leather bags must complete the current line-up. For manufacturing this product line the SME is looking for a skilled and experienced manufacturer, that can produce high quality leather bags. The leather will be provided by the Dutch SME, but the potential partner is expected to purchase all other additional materials, like inside lining fabrics hardware and packaging. Besides leather manufacturing the the factory should be able to add an embossed logo on the products, hangtag, so in fact ready to sell products are created.

The SME company is searching for a production partner, who is able to produce initial batches of about 50 till 100 pieces, in 2 or 3 different colour options. Therefore they request the potential partner to indicate the monthly production capacity and the estimated production time for the

mentioned quantities. The manufactures must work Fairtrade, offering their workers good working conditions and work according the certificate Business Social Compliance Initiative (BSCI) standard.

The production partners could be based in counties situated in the west-central part of the Balkan Peninsula, Bulgaria, Italy, Portugal, or Spain. A signed non-disclosure agreement (NDA) will be part of the cooperation conditions and collaboration will be executed in the frame of a manufacturing agreement.

Advantages and Innovations

The bags are made from naturally leather, that is sturdy and robust, but at the same time flexible enough for the fine drape.

Technical Specification or Expertise Sought

The Dutch company is looking for producers of leather bags who work Fairtrade, with recognized Certifications. The production partner should be based in counties situated in the west-central part of the Balkan Peninsula, Portugal, Poland or Romania. They should have extensive experience and expertise in manufacturing high quality leather handbags. The potential partner should be able to manufacture handbags based on a CAD-CAM pattern or a handmade pattern. Role of partner: manufacturing of the leather handbags. A manufacturing agreement will be provided.

Keywords

Technology

03005005 Non weaving related to Textiles Technology

Market

07004001 Clothing, shoes and accessories (including jewellery)

NACE

G.46.9.0 Non-specialised wholesale trade

Open for EOI : **Yes**

Dissemination

Relevant Sector Groups

Creative Industries

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2009

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
Dutch
German

Client Country

Netherlands

Partner Sought

Type and Role of Partner Sought

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Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

Manufacturing agreement

Attachments



Example of the bag

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