

Partnering Opportunity

Profile Status: Published

Business Request

French company is looking for a manufacturer of wood cutlery for eating of ice cream

Summary

French company selling ice cream is looking for a manufacturer of wood mini spoons or sticks to eat ice cream under manufacturing agreement.

Creation Date	14 February 2019
Last Update	19 February 2019
Expiration Date	20 February 2020
Reference	BRFR20190214001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0d30a0eb-591e-4dbc-ad3f-f5293f62fdf3

Details

Description

The French company, established in the French Alps, has been selling ice cream for 5 years. It is developing the sales of balls of ice cream to final consumers, directly and through a network of distributors.

Actually, it gives plastic mini spoons to clients, but it now would like to give biodegradable cutlery to meet with its ecological values.

The French company is looking for a manufacturer of mini spoons or stick, with foodstuffs compatibility.

It would buy about 30.000 sticks/spoons per year, but it would grow simultaneously with the expansion of its distributors network.

Technical Specification or Expertise Sought

The spoons or the sticks must be biodegradable and foodstuffs compatible.

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Stage of Development

Already on the market

Keywords

Market

07004005

Furnishing and Furniture

Open for EOI : **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2011

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

French

Client Country

France

Partner Sought

Type and Role of Partner Sought

The partner must be a reliable manufacturer, able to increase its production when necessary.

Type of Partnership Considered

Manufacturing agreement

Attachments



Spoons



Sticks