

Business Request

Polish food distributor offers distribution services

Summary

A company from the region of central Poland, which represents a private sector, has been working on the market since 1990. The company distributes cream, goat's milk, cow's milk, Greek yogurt, feta cheese, food supplements, organic food for both commercial units as well as retail chains. The company offers distribution services for suppliers of food products mainly from Italy, Greece, Spain and other countries.

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Details

Description

The Polish import company has been operating on the Polish market since 1990 and is specialized in preserved food line. The company is very active in the import field and trade in the following food products: cream, goat's milk, cow's milk, Greek yogurt, feta cheese, food supplements, organic food. The company is looking for producers of the above mentioned products in order to become a distribution partner. The company has many years of experience in international trade and established business relations with partners from countries all over the world. The company would like to expand business cooperation and is looking for foreign partners mainly from Italy, Greece, Spain and from other countries.

Advantages and Innovations

Advantages and innovations are:

- advanced experience in food distribution,
- a wide range of product assortment,
- network of contacts on the Polish market,
- extensive experience in international trade (the company cooperates with partners from foreign countries).

Technical Specification or Expertise Sought

Products with a longer period of expiration (It depends on the specific product).

The company is also interested in products with a short expiration date in specific cases, e.g. fast sale in large discount stores.

Flexibility and reactivity of potential partners should be compatible with the needs of the market.

Stage of Development

Already on the market

IPR Status

Trade Marks

Profile Origin

Other

Keywords

Technology

08001002 Food Additives/Ingredients/Functional Food
08001004 Food Processing

Market

07003002 Health food
07004008 Other consumer products

NACE

G.46.1.7 Agents involved in the sale of food, beverages and tobacco
G.46.1.8 Agents specialised in the sale of other particular products
G.46.3.1 Wholesale of fruit and vegetables
G.46.3.2 Wholesale of meat and meat products
G.46.3.3 Wholesale of dairy products, eggs and edible oils and fats

Open for EOI : **Yes**

Dissemination

Relevant Sector Groups

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Ref: BRPL20190128001

Year Established

1990

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German
Polish

Client Country

Poland

Partner Sought

Type and Role of Partner Sought

The company is interested in cooperation with foreign partners (SMEs, large enterprises) which are producers of food. Polish company is expecting a high quality of food products and timely deliveries. The client is interested in establishing long-term cooperation with business partners offering them a distribution services agreement.

Type and Size of Partner Sought

SME 11-50,251-500,SME 51-250,>500

Type of Partnership Considered

Distribution services agreement