

## Business Request

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# French company is looking for subcontractor to produce paste of meat and/or seafood protein hydrolysates

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### Summary

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*A French industrial company is specialised in the production of protein based ingredients for agrofood sector. In order to increase their capacity production of natural food ingredients, the SME is looking for a partner specialised in biotechnologies and equipped with enzymatic process of protein extraction from by-products. The partner should have large capacity of production and an easy access to meat and/or seafood by-products. A subcontracting agreement is sought with a long-term partner.*

<b>Creation Date</b>	19 September 2018
<b>Last Update</b>	02 October 2018
<b>Expiration Date</b>	03 October 2019
<b>Reference</b>	BRFR20180514001
<b>Public Link</b>	<a href="https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/70f94748-eaf7-4e57-9fd9-abf15f9ca64d">https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/70f94748-eaf7-4e57-9fd9-abf15f9ca64d</a>

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### Details

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#### Description

A French company in the sector of agrofood industry is urgently looking for an industrial subcontracting partner to produce paste of protein hydrolysates from by-products (carcasses, flesh, fat...), filleting by-products and grade-outs products.

The partner sought should be specialised in biotechnologies and enzymatic process to extract protein hydrolysates in 4 steps:

- enzymatic hydrolysis
- sifting
- pasteurisation
- concentration

The extracted paste of protein hydrolysates should have a moisture content of around 60%.

The partner is expected to produce from 100 up to 200 tons/year of protein hydrolysates paste with a cadence of delivery every 2 months. This paste must be packaged in 1000 liter containers and transported at 4°C to the plant in France.

The French SME is looking for a long-term industrial partner for a subcontracting agreement.

#### Technical Specification or Expertise Sought

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The subcontracting partner should:

- be specialised in enzymatic extraction of meat and/or seafood protein,
- have easy access to by-products from slaughterhouses, filleting by-products, or grade-outs products (from 500 to 1000 tons/year),
- have a veterinary certification.

## Stage of Development

Already on the market

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## Keywords

### Technology

05004002	Extraction
06002003	Enzyme Technology
06002004	Protein Engineering
08001002	Food Additives/Ingredients/Functional Food
08001004	Food Processing

### Market

04007	Enzymology/Protein Engineering/Fermentation
08005	Other Industrial Products (not elsewhere classified)
09004008	Other manufacturing (not elsewhere classified)

### NACE

C.10.1.3	Production of meat and poultry meat products
C.10.4.1	Manufacture of oils and fats
C.10.8.9	Manufacture of other food products n.e.c.

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**Open for EOI :**    **Yes**

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## Dissemination

### Send to Sector Group

Agrofood

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## Client

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### Type and Size of Organisation Behind the Profile

Ref: BRFR20180514001

Industry SME 50-249

**Year Established**

1986

**Turnover**

10 - 20M

**Already Engaged in Trans-National Cooperation**

No.

**Certification Standards**

ISO 9001

ISO 22000

ISO 14000

**Languages Spoken**

English

French

**Client Country**

France

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**Partner Sought**

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**Type and Role of Partner Sought**

The partner should:

-be an industrial company specialised in biotechnology.

-be equipped with enzymatic hydrolysis lines for the extraction of proteins.

-be able to produce a large amount of protein hydrolysates in the form of paste from by-products and grade-outs products.

The partner could be well established in the agrofood sector (eg. producing fat/oil or health products...).

The French company will provide the subcontracting partner with the methodology of production, technical support and training.

**Type and Size of Partner Sought**

SME 11-50,251-500,SME 51-250

**Type of Partnership Considered**

Subcontracting

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**Attachments**

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