

Business Request

Finnish engineering workshop is looking for suppliers of ball valves and pneumatic actuators

Summary

A Finnish engineering workshop manufacturing systems and valve centers for industrial use is looking for new European suppliers for ball valves, pneumatic actuators and limit switches. The company is also interested in finding a European subcontractor for metal spinning manufacturing. The cooperation is considered to be in the form of manufacturing or subcontracting agreement.

Creation Date	23 February 2017
Last Update	03 March 2017
Expiration Date	03 March 2018
Reference	BRFI20170223001
Profile link	http://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9defacbd-84ec-4e32-9add-0e844cf25080

Details

Description

The systems and valve centers the Finnish company manufactures are typically in use in power plants, steam and hot water boiler plants, the pulp and paper industry, the metallurgical industry and waste incineration plants. The company has made system deliveries all over the world, and their systems have won wide acclaim due to their quick and easy commissioning, reliability and a long service life.

To make their production more cost-efficient, the company is now looking for new European suppliers for ball valves, pneumatic actuators and limit switches. The company is also interested in finding a European subcontractor for metal spinning manufacturing. The cooperation is considered to be in the form of manufacturing or subcontracting agreement.

Technical Specification or Expertise Sought

Ball valves:

- the required standards and documentation: firesafe, PED, Atex, SIL2 or SIL3, 3.1 material certificates, EN 161:2011 A3:2013 for the gas and EN ISO 23553-1:2014 for oil
- annual purchase estimate is 200-1000 pcs.

Pneumatic actuators:

- the required standards and documentation: firesafe, PED, Atex, SIL2 or SIL3, 3.1 material certificates, EN 161:2011 A3:2013 for the gas and EN ISO 23553-1:2014 for oil
- annual purchase estimate is 50-10 pcs.

Limit switches:

- ATEX, no ATEX, SIL2, SIL3, gold plated contact surfaces, good connectivity in valves and

pneumatic actuators.

Metal spinning manufacturing
- annual purchase estimate is 200-400 pcs.

Keywords

Market

06007001 Other energy production
06010003 Energy for Industry

NACE

C.28.9.9 Manufacture of other special-purpose machinery n.e.c.

Open for EOI : **Yes**

Dissemination

Send to Sector Group
Intelligent Energy

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1986

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Finnish

Client Country

Finland

Partner Sought

Type and Role of Partner Sought

The company is looking for new European suppliers for ball valves, pneumatic actuators and limit switches. The company is also interested in finding a European subcontractor for metal spinning manufacturing. The partner should be reliable in deliveries and experienced in the field.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250

Type of Partnership Considered

Manufacturing agreement
Subcontracting